

**C-8812**

**Sub. Code**

**80716**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**First Semester**

**Logistics and Shipping**

**BUSINESS COMMUNICATION**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define Communication.
2. Define non-verbal Communication.
3. What is Business report?
4. What is social media?
5. What is circular?
6. Define fog index.
7. What do you mean by business message?
8. What is video conferencing?
9. What is formal report?
10. What is email?

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain in detail the fundamentals of communication.

Or

- (b) Explain in detail the paradox of communication.

12. (a) Write the principles in use of audio-video in communication.

Or

- (b) Write the importance of non-verbal communication.

13. (a) Describe the layout of writing business messages.

Or

- (b) Write the significance of fog index.

14. (a) Write down the steps for preparing business report.

Or

- (b) How to write a business proposal? Explain.

15. (a) Write a note on presenting format of a report.

Or

- (b) Write the process for using visual Aid.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) What is the role of communication in management of business?

Or

- (b) What are the different purposes of communication? Briefly explain any five of them.

17. (a) What is mean by presentation? Explain the role of audio visual aids in presentation.

Or

- (b) What do you mean by non verbal communication? Write an elaborate note on proxemics as non verbal spatial language.

18. (a) Explain the salient features of Business report.

Or

- (b) Explain in detail the researching proposal in developing a statement of purpose.

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**C-8813**

**Sub. Code**

**80721**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**FINANCIAL MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What do you mean by Financial Accounting?
2. What is Accounting Terminology?
3. What is computerized Accounts?
4. What is meant by Ledger?
5. What is Gross Profit Ratio?
6. List out the various types of Budgeting.
7. What is Variable cost?
8. What is Master Budget?
9. What is IRR Method?
10. Write a short note on Long Term Sources of Finance.

**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Briefly explain the Role of Accounting in Business.  
Or  
(b) Discuss the impact of Economic Environment on Financial Management.

12. (a) Record the following transactions in the ledgers of Raja ram:

2020

March

- 1 Sold goods for cash Rs. 2,600
- 2 Bought goods for cash Rs. 200
- 3 Bought goods from Kumar Rs. 3,000
- 4 Sold goods on credit to Mani Rs. 4,000
- 5 Received cash from Mani Rs. 2,500
- 6 Paid to kumar in full settlement of his account Rs. 2,900
- 7 Bought furniture for cash Rs. 10,000

Or

- (b) Discuss about the how to prepare a final accounts.

13. (a) Describe the working capital circle.

Or

- (b) Calculate capital gearing ratio from the following information:

	Rs.
Equity Share Capital	10,00,000
10% pref. share capital	5,00,000
18% Debentures	8,00,000
Loan at 15% (long period)	1,40,000
Current Liabilities	3,00,000
General Reserve	8,00,000

14. (a) From the following balance sheets as on 31 December, you are required to prepare a cash flow statement:

	2019	2020		2019	2020
Liabilities	(Rs.)	(Rs.)	Assets	(Rs.)	(Rs.)
Share capital	1,00,000	1,50,000	Fixed assets	1,00,000	1,50,000
Profit and loss a/c	50,000	80,000	Good will	50,000	40,000

Liabilities	2019 (Rs.)	2020 (Rs.)	Assets	2019 (Rs.)	2020 (Rs.)
General reserve	30,000	40,000	Inventories	50,000	80,000
16% Bonds	50,000	60,000	Debtors	50,000	80,000
Sundry creditors	30,000	40,000	Bills	10,000	20,000
Expenses O/S	10,000	15,000	Receivable Bank	10,000	15,000
	<u>2,70,000</u>	<u>3,85,000</u>		<u>2,70,000</u>	<u>3,85,000</u>

Or

(b) Discuss the Computerized Budgeting System.

15. (a) Briefly explain the Methods of Depreciation.

Or

(b) A ltd. Company is considering investing in a project requiring a capital outlay of Rs. 2,00, 000 forecast for annual income after depreciation but before tax is as follows:

Year	Rs.
1	1,00,000
2	1,00,000
3	80,000
4	80,000
5	40,000

Depreciation may be taken as 20% on original cost and taxation at 50% of net income.

You are required to evaluate the project according to each of the following methods.

(i) Pay-back method

(ii) Rate of Return on original and average investment method.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Briefly explain the concept of accounting.

Or

- (b) The following balances are drawn from the books of M/s. Arvind Mills as on 31 Dec, 2019

Particulars	Amount (Rs.)	Particulars	Amount (Rs.)
Land	1,00,000	Sales	3,00,000
Buildings	2,00,000	Purchases	1,75,000
Sales returns	10,000	Stock (1.1.97)	25,000
Purchase returns	5,000	Debtors	50,000
Bank overdraft	15,000	Cash in hand	5,000
Creditors	20,000	Salaries	10,000
Wages	12,000	Goodwill	15,000
General expenses	5,000	Selling expenses	12,000
Bad debts.	1,000	Insurance	1,000
Capital	2,81,000		

Adjustments:

- (i) Closing stock is Rs. 30,000
- (ii) Provide for depreciation on buildings @ 10%
- (iii) Write off further bad debts Rs. 1,000
- (iv) Salaries yet to be paid Rs. 3,000

You are required to prepare a Trading and profit and Loss account and Balance sheet of M/s. Arvin Mills.

17. (a) Briefly explain the importance and significance of Ratio Analysis.

Or

- (b) Discuss the advantages and limitations of cash flow statement.

18. (a) Briefly explain the IRR and ARR methods.

Or

- (b) Illustrate the source of finance. Briefly explain it.

C-8814

Sub. Code

80722

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**MARKETING MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define the nature of marketing.
2. What is a micro-environment?
3. What do you understand by marketing mix?
4. Define product portfolio.
5. Define distribution channels.
6. Mention the fundamentals of advertising.
7. Define brand management.
8. How to understand buyer choice behaviour.
9. What is positioning strategy?
10. What is B2B marketing?



**Part B**

(5 × 5 = 25)

Answer **all** questions.

11. (a) Define Marketing and discuss its significance in the Modern World.

Or

- (b) Explain the Objectives of Marketing Management Ethics.

12. (a) Enumerate the stages of the Product Life Cycle.

Or

- (b) Explain the marketing mix with suitable illustrations.

13. (a) With suitable illustrations, explain the e-commerce promotion strategy.

Or

- (b) “Advertisement reaches the target audience”. Justify the statement.

14. (a) Discuss various steps involved in branding.

Or

- (b) With suitable illustration, explain market segmentation.

15. (a) Explain the benefits of CRM.

Or

- (b) Discuss different features of e-commerce.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) What are various factors in the marketing environment which must be kept in mind while designing marketing strategies? Elaborate with illustrations.

Or

- (b) Explain the significance of Global Branding and Advertising.
17. (a) Discuss various entry strategies for capturing Global markets.

Or

- (b) What do you mean by Global Market Segmentation? Explain the basis for Segmenting Global Markets.
18. (a) Explain the concept of marketing mix taking an explain each form the product and service marketing firms.

Or

- (b) Name two products that are in the marketing stage of the life cycle? What recommendations do you have for rejuvenating the demand for either of these products?
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**C-8815**

**Sub. Code**

**80723**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**HUMAN RESOURCE MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What are the qualities of HR Manager?
2. Define Human Resource Planning?
3. What are the steps in Job Analysis?
4. State the Objectives of Recruitment.
5. What is the procedure for Selection?
6. Mention the Need for Career Planning.
7. Enumerate the methods of Performance Appraisal.
8. What are all the steps in Training Programme?
9. What is the process of Job Evaluation?
10. What is the concept of Grievance?

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) Explain in brief about the steps in Grievance Redressal Procedure.

Or

- (b) Define Disciplinary action, and explain its aim and objectives.

12. (a) State the Significance, Concepts, Approaches, Features and Factors affecting IHRM.

Or

- (b) Define HRM. State the Functions, Qualities and the role of HR Executives in IHRM.

13. (a) Define Job Analysis its Uses and Methods of collecting Job Analysis Data.

Or

- (b) Discuss the essentials of Selection Procedure and Steps of Selection Procedure.

14. (a) Define the Objectives, Aims, Forms and Types of Discipline Action.

Or

- (b) Discuss the Management objectives, Behaviorally Anchored Rating Scale in Performance Appraisal.

15. (a) Define Occupational Safety and Health? what are the safety measures and Health Problems at the work place? what are the precautions to prevent those kinds of hazards?

Or

- (b) Explain Concept and causes of Grievance and Effective Grievance Redressal.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. Write in brief:
- (a) Job Description and Selection procedures, steps, Objectives with suitable Recruitment Policies.

Or

- (b) Discuss the Suggestions for Career Development, Performance Appraisal Evaluation in organizations.
17. (a) Distinguish between Performance Appraisal Methods and Process of Job Evaluation.

Or

- (b) If you are a training manager in a large Industrial organisation, how would you identify the training needs of employees at various levels? How would you ascertain the objectives of the training programme? Explain.
18. (a) Explain the aims and objectives of Compensation Management. Critically examine the role of employee's Learning and Training Methods.

Or

- (b) Discuss the Traditional methods and Various Modern methods of performance appraisal in Detail.

**C-8816**

**Sub. Code**

**80724**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**CUSTOMS PROCEDURES**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Write a brief note on customs broker.
2. State the classes of customs officers.
3. What is importation?
4. What is SCOMET item?
5. What do you mean by a vessel?
6. Write a note on goods in transit.
7. What is ICEGATE?
8. What is customs ports?
9. What is meant by warehousing station.
10. Write the meaning of written order.

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) How the customs officers are appointed?

Or

(b) Write briefly on notified goods.

12. (a) Explain the strategies used to detect the illegal export of goods.

Or

(b) How a warehousing bond can be cancelled?

13. (a) Write the liability of duty on goods transited or transhipped..

Or

(b) Explain the regulations for licensing.

14. (a) What type of accounts are to be maintained by the person possessing specified good.

Or

(b) Elaborate the items are in SCOMET.

15. (a) Write briefly on licensing of private warehouses.

Or

(b) Explain the term Interest on drawback.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the power of the central government to notify goods.

Or

- (b) Explain the functions of board.

17. (a) Explain the terms Advance rulings.

Or

- (b) Explain how the goods are cleared for exportation?

18. (a) Explain the prohibition and regulation of drawback.

Or

- (b) Explain the steps to be taken by persons for transferring any specified goods.
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**C-8817**

**Sub. Code**

**80725**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**SHIPPING BUSINESS**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What are limited liability companies?
2. Define Quality Management.
3. What is Agents Fee in Shipping?
4. What is Chartering?
5. List out the features of freight forwarders.
6. What are Seasonal Zones?
7. What is Scrapping?
8. Define Warranties.
9. What are Lloyds Agents?
10. What is inward and outward Cargo?

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) What are Ship Classification Societies and their role of ship managers managing the ships?

Or

- (b) What are the various methods of ship acquisition?

12. (a) Explain the duties and rights of an agent.

Or

- (b) What are factors to be considered before organizing typical liner agents?

13. (a) What are the causes and effects of Natural Phenomena Tides?

Or

- (b) What are the various mandatory certificates inspected by port state control?

14. (a) Discuss the Navigational and Seasonal Zones in International Trade.

Or

- (b) Explain the importance of the bill of lading in international trade.

15. (a) Discuss about The Baltic Exchange.

Or

- (b) Explain the functions of IMO.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss about advantages and disadvantages of being a sole trader or partnership rather than incorporation as a limited company.

Or

- (b) Briefly explain about the principal role and function of ship management.

17. (a) Discuss about the danger of mis-direction of freight payments or mis-delivery of cargo.

Or

- (b) Briefly enumerate the major trade routes and the types of ships used for transportation of the five primary raw materials namely coal, ores, grains, fertilizers and oil.

18. (a) Explain the role and function of INCOTERMS in international trade.

Or

- (b) Give Brief account on the application and importance of computers e-mail and the internet in all aspects of shipping business.

C-8818

Sub. Code

80726

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**OPERATIONS MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. Define System Approach.
2. Write short notes on JIT.
3. What are the Principles of Job Design?
4. What are the Objectives of Work Study?
5. What is meant by Performance Rating?
6. Define Exponential Smoothing Method.
7. Define Demand Forecasting.
8. What are the three dimensions of Aggregation?
9. Write the Benefits of Good Scheduling.
10. List down the steps in Line Balancing Procedure.

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) Discuss the Aggregate Production Planning and Capacity Planning and the various factors affecting Production Planning and Control.

Or

- (b) Detail the different phases of PPC.

12. (a) Discuss the Factors determining Master Production Scheduling.

Or

- (b) Distinguish between Financial Management and Financial Analysis in Operations Costing.

13. (a) State the Process and Key factors in Job Design.

Or

- (b) Explain the factors to be considered in Productivity, Evolution and Development Process.

14. (a) Explain Scheduling Methods for Single Machine and Dispatching.

Or

- (b) What is meant by Gant Chart? Explain its Objectives and Benefits.

15. (a) Discuss the need of studying OM Concepts of Costing.

Or

- (b) Describe the Production Flow Control.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss the nature and classifications of work study Procedure.

Or

- (b) Discuss the Scope of Production and Operation Management.

17. (a) Explain the Forecasting Approaches, its Benefits and Characteristics.

Or

- (b) Define and describe about Simple Moving Averages and Time Series Methods.

18. (a) Discuss about Operating Decisions and the factors affecting Operating Decisions.

Or

- (b) Describe Behavioural Approaches of Job Design and its Benefits in detail

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**C-8819**

**Sub. Code**

**80727**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Second Semester**

**Logistics and Shipping**

**WAREHOUSING AND INVENTORY MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. What is ideal warehouses?
2. Write the meaning of decision making.
3. What is vehicle travel path?
4. What is ABC?
5. State the reason for holding inventories
6. What is dependent demand system?
7. What is WMS?
8. What is true multi echelon inventory approach?
9. What is effective performance system?
10. What is congestion?

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) Write the need for warehousing.

Or

- (b) Write the characteristics of ideal warehouses.

12. (a) Explain how inventories are managed?

Or

- (b) Briefly write a note on bar coding.

13. (a) Describe how inventory is managed in single echelon networks

Or

- (b) Briefly explain about distribution resource planning.

14. (a) Give a note on MRO inventories.

Or

- (b) Explain how the inventories are managed by ABC.

15. (a) Discuss about automated storage and retrieval system.

Or

- (b) Write briefly on effective performance systems.



**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the operations of warehousing.

Or

(b) Write the need for warehouse management systems.

17. (a) What do you mean by independent demand system.

Or

(b) Explain the issues affecting warehousing.

18. (a) Explain the role of supply chain in inventory management

Or

(b) Write the functions of inventories.

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**C-8820**

**Sub. Code**

**80741**

**M.B.A. DEGREE EXAMINATION, APRIL 2023.**

**Fourth Semester**

**Logistics and Shipping**

**MULTIMODEL TRANSPORTATION MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. Define Containerisation.
2. Define FCL.
3. Mention applications in multimodal transport.
4. Define JIT.
5. What is an inventory?
6. What are the benefits of leasing fleet services?
7. Define bill of lading.
8. What is meant by paperless trading?
9. What is meant by the term 'IATA'?
10. Define FTZ.

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) What is meant by dry ports? Mention how it is useful in multimodal transportation network.

Or

- (b) With suitable illustration, how dangerous goods transportation are transported safely while dealing multi-modal transportation mode?

12. (a) With suitable illustrations, explain the nature of transport pricing and modern freight pricing in India.

Or

- (b) Describe the importance of corporate structures in multi-modal transportation.

13. (a) Describe the functions of equipment inventory.

Or

- (b) With suitable illustrations, explain the importance of fleet size in determining cargo movement.

14. (a) With suitable illustrations, describe customs conventions in detail.

Or

- (b) How the liability and insurance documents are helpful in movement of goods in multi-modal transportations?

15. (a) List and explain in detail about the multi-modal transport act of India.

Or

- (b) Describe the statutory regulations and restrictions in movement of goods in India.

**Part C**

(3× 10 = 30)

Answer **all** questions.

16. (a) Describe the importance of break bulk cargo in movement of dangerous goods transportation.

Or

- (b) Explain how the transportation pricing is helpful in determining modern freight tariffs and pricing through transport prices.

17. (a) Describe the functions of JIT in integrating supply chain inventory management.

Or

- (b) Describe the importance of unitisation in multi-modal transportation management.

18. (a) Explain the main function of incoterms.

Or

- (b) Describe the anti-terrorist and illegal immigrant legislation compliance of ISPS code.

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**C-8821**

**Sub. Code**

**80742**

**M.B.A. DEGREE EXAMINATION, APRIL 2023**

**Fourth Semester**

**Logistics and Shipping**

**STEVEDORING AND PORT OPERATIONS**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Give a brief note on Bale Capacity.
2. What is the significance of Aim of Code?
3. Mention the significant Hazards due to bulk Cargoes.
4. Define Segregation.
5. What is the standard Cargo operational procedures?
6. What are the physical characteristics of a Containers?
7. Mention the requirements of Stowage.
8. What is reverse process?
9. Name some common Cargoes Hazards.
10. What is meant by LCL and FCL.

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) Discuss the general precautions that are followed when holding bulk Cargoes.

Or

- (b) Explain IMDG Code and its functions.

12. (a) Explain Ballasting and Deballasting and its role in Cargo work.

Or

- (b) Explain Jumbo Derrick's Heavy Lift system.

13. (a) Write in brief about LASH and RO-RO Ships.

Or

- (b) Brief the methods of Gas freeing tanks.

14. (a) Explain the principle of Stowing Cargo.

Or

- (b) What are the obligations of Dock workers?

15. (a) Explain the concepts of containerization.

Or

- (b) What are the various sectors of container markets and its role in containerization?

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain Dock Labourers Act, 1934 Inspectors and its properties.

Or

- (b) Explain the safety measures for loading dangerous goods in passenger ships with proper Segregation and Unitization process.

17. (a) Mention the precautions of handling heavy lifts.

Or

- (b) Explain the methodologies followed in Refrigerated and Deck cargoes, Tanker Operation Flammability.

18. (a) Explain the structural hazards and precautions due to bulk cargoes.

Or

- (b) Write about the operational factors involved in Mate's Receipt and Bill of Lading Care of Cargoes.

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**C-8822**

**Sub. Code**

**80743**

**M.B.A. DEGREE EXAMINATION, APRIL 2023**

**Fourth Semester**

**Logistics and Shipping**

**SHIPPING LAW**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** the questions.

1. What do you mean by jus in rem?
2. Define ownership of vessel.
3. Define Mortgage.
4. What is Lien?
5. What is CLC?
6. Define salvage.
7. Mention a few role of IMO.
8. What is bare boat charter?
9. What is a bills of lading?
10. Define dispute.



**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) Discuss the exceptions to international transport workers federation.  
Or  
(b) Write a note on Admiralty Jurisdiction.
12. (a) Write the various types of liens.  
Or  
(b) Write the regulation of collision in detail.
13. (a) What is the scope and importance of CLC?  
Or  
(b) Write the applications of fund convention.
14. (a) Discuss the agreement of the parties.  
Or  
(b) What are the essentials of general average?
15. (a) Explain in detail the bills of lading.  
Or  
(b) Write the role and importance of IMO.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain in detail the registration and ownership of vessels.  
Or  
(b) Explain in detail the ownership of a ship-ship's manager.

17. (a) Discuss the importance of maritime liens.

Or

(b) Write the role of insurers' limitation and liability.

18. (a) Discuss the insurers limitation and liability in detail.

Or

(b) Discuss the scope of P and I clubs in detail.

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**C-8823**

**Sub. Code**

**80744**

**M.B.A. DEGREE EXAMINATION, APRIL 2023**

**Fourth Semester**

**Logistics and Shipping**

**MARINE INSURANCE AND RISK MANAGEMENT**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. What does the P and I Club cover?
2. What is hull claim?
3. What is the purpose of voyage policy?
4. What is representation under Marine Insurance Act?
5. What are the terms of freight?
6. Define Partial loss.
7. What is floating policy?
8. Write about the certificate of insurance.
9. What is cargo clause A?
10. What is ICC clause in marine insurance?

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) What are the procedures in signing a marine insurance policy?

Or

- (b) Why is insurable interest important?

12. (a) What are the features of marine insurance?

Or

- (b) Explain the five fundamental marine insurance exclusions.

13. (a) Describe the usage of General average?

Or

- (b) Discuss the provisions of Labour charges under marine risk insurance.

14. (a) Describe — salvage charges.

Or

- (b) Explain about the partial loss of ship in marine insurance.

15. (a) Discuss the additional clauses in marine insurance?

Or

- (b) Describe the essentials of Transit clause?

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) What is insurable interest? Explain the principles of insurable interest.

Or

- (b) Explain the importance and significance of marine insurance policy.

17. (a) Identify and explain the necessary elements of General average.

Or

- (b) Briefly explain the types of marine insurance policy.

18. (a) What is marine loss? Explain the different types of marine losses.

Or

- (b) Identify the three different levels of cargo clauses. Explain.
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**C-8824**

**Sub. Code**

**80745**

**M.B.A. DEGREE EXAMINATION, APRIL 2023**

**Fourth Semester**

**Logistics and Shipping**

**LEGAL ASPECTS IN SHIPPING BUSINESS**

**(2019 onwards)**

Duration : 3 Hours

Maximum : 75 Marks

**Part A**

(10 × 2 = 20)

Answer **all** questions.

1. Define shipping business.
2. What is Breach of duty?
3. What is termination of Agency?
4. Define Shipbrokers.
5. What is charter parties?
6. What is Affreightment?
7. What is bill of Lading?
8. Define Freight Liens.
9. List few types of Bill of Lading.
10. What are Hague-Visby rules?

**Part B**

(5 × 5 = 25)

Answer **all** questions

11. (a) Explain Legal aspects of Shipping business.

Or

(b) Write a Brief note on Hamburg rules.

12. (a) Explain the Hague Visby Rules in detail.

Or

(b) Distinguish between private and common carriers.

13. (a) Explain the implied terms in charter parties.

Or

(b) Describe Ship Registration in detail with suitable examples.

14. (a) Write a Brief note on termination of agency relationship.

Or

(b) Explain the role of shipbrokers and their commission.

15. (a) Explain Breach of Contract.

Or

(b) Explain Liner Bill of Lading.

**Part C**

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain in detail the role of shipping for economic growth.

Or

- (b) Explain the advantages and disadvantages of:

- (i) In-house ship management
- (ii) Independent ship management

17. (a) Explain the time line of transportation and various means of transportation.

Or

- (b) Identify the most common types of maritime fraud and consider what can be done to prevent this type of criminal activity.

18. (a) Explain in detail the economical geography of Maritime.

Or

- (b) A number of busy shipping areas and ports are affected to some extent by ice during the winter season. Define the areas and main ports affected, analyse the problems which climatic condition causes and explain the means by which ship owners and traders attempt to overcome these difficulties.